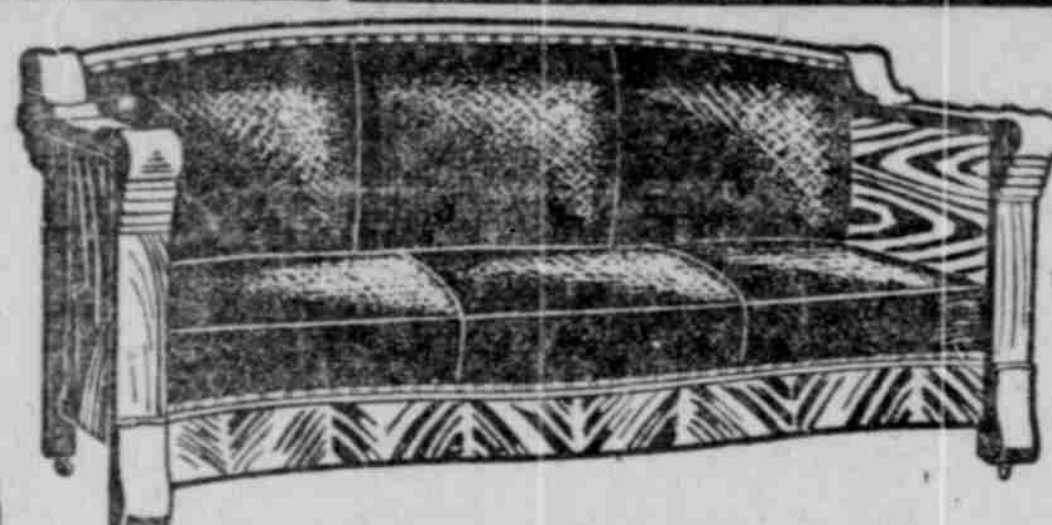




Here's One of Our
Manufacturers
Surplus Stock
Bargains. Genuine
Quartered Oak
Dresser, Beautifully
Polished.
Regular Price
\$24.85, Sale Price
\$13.95

Just think of it—no doubt you are wondering how we can sell this handsome dresser at such a price—think what you paid for similar pieces and you'll readily appreciate the value we are giving you.

This dresser is 40 inches wide—19 inches deep—has a genuine French mirror, beveled, size 22x28 inches. It is just like the cut in ever particular—this is just a sample of the hundreds of bargains that is in the store for the early buyers.



Sailors' Special Davenport, \$47.50 value, now only \$39.85

This davenport is of the latest style and represents the greatest improvement over the ordinary davenport construction. One single motion converts the davenport into a full size bed (see cut above), with an excellent bed spring. The frame of the davenport is artistically designed, made of selected quarter-sawn oak in beautiful finish and the upholstery is guaranteed.



Solid Oak Dining Table and a Handsome
Dinner Set, during our Clearance
Sale, this \$20 value only **10.95**

The table is made of solid oak—has large pedestal, 42-inch top, extends to six feet—finished in golden oak—the dishes are made of splendid stock patterns, copied from Haviland—would sell for \$5.00 per set—we are now offering this \$15 table and \$5.00 dishes for only \$10.95.

WE
PREPAY
FREIGHT
AND CAR
FARE
ON ALL
PURCHASES
OVER
\$50.

SAILORS

2 Big Sales in One Great Semi-Annual Clearance Sale

COMBINED WITH OUR

Manufacturers' Surplus Stock Sale

INCLUDING OUR IMMENSE STOCK OF

Furniture, Carpets, Rugs, Matting, Draperies & Stoves

We want to sell \$25,000 during this sale

and we have named prices that will surely do it

¶ To do this amount of business in such a short time we fully realize that we must offer the people of South Bend and this vicinity greater values than has ever been offered to them by any concern heretofore. Thousands of people are anxiously awaiting the announcement of the Sale—Because thousands have participated in our Sales before and have received such values as not shown elsewhere. Nothing will be reserved—everything in our store will be reduced from 10% to 50%. This is not a mere idle statement—but they are facts—and we will prove them to you, if you will give us a chance.

¶ NOW in addition to Our Mammoth stock shown at such a great sacrifice we will offer for sale (as long as they last) seven solid car loads of high class merchandise, all brand new Fall patterns. A most beautiful line of goods—at about One-Half their regular value—This is How We Can Do It:

¶ The Buyers of our associated stores have recently purchased from some of the foremost manufacturers, their entire large surplus stocks—which were offered at a gigantic reduction and we propose to share this great saving with everyone who patronizes this Great Sale.

COME! You'll not be disappointed; you know the Sailors' way—



\$7.50 Electric or Gas
Lamp. Sale
Price only **\$3.95**

The lamp stands 20 inches high—has heavy brass stand, two light fixtures, beautiful amber glass in top of shade, with Turkish glass rim—the shade is octagon in shape, and a most beautiful lamp when lighted—only a limited number to be sold at this price—better get yours today.

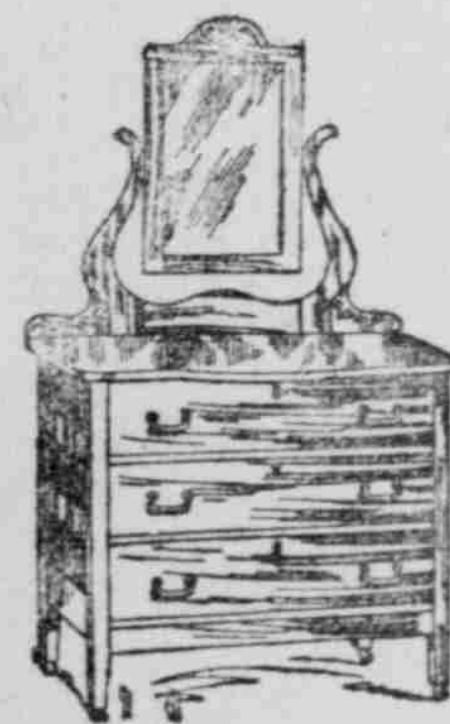


A Better
Value Never
Offered in
Brass Beds.

Then this wonderful bargain shown here. This style will heighten the effect of the most handsomely furnished chamber. It is made of high quality brass—has massive two-inch continuous tubing and six 5/8" pillars. Furnished in full size 4 ft. 6 in. and 6 ft. 6 in. long. Has several coats of French lacquer, and guaranteed for ten years.



Regular Price \$32.50
Sale Price **\$19.85**



\$6.50 Rocker,
Sale Price only **3.98**

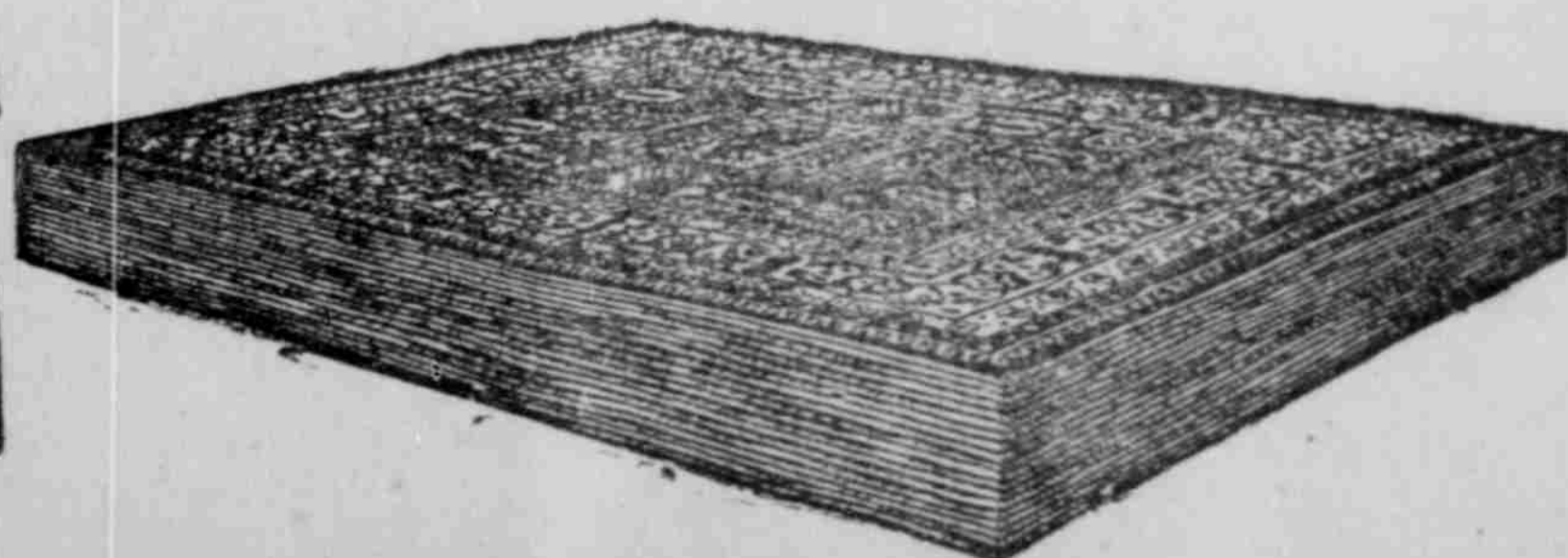
This big comfortable rocker is made of hard wood, well seasoned—put up with bolts and screws—finished in rich American quartered oak—surely you'll want one of these fine rockers.

Dresser—\$12.50
value **6.95**

It is made of solid white oak, nicely finished, has three large deep drawers, French plate mirror—just the piece for a child's room or rooming house. Don't neglect getting one of these great values.

RUGS! RUGS! RUGS! Hundreds of them offered at prices you cannot resist buying

Regular Price	Sale Price	Regular Price	Sale Price
\$45.00 French Wilton, 9x12....	\$39.00	21.50 Heavy Brussels, 9x12....	17.85
35.00 Parlor Plush, 9x12....	31.50	19.85 Brussels, 9x12....	15.95
29.85 Axminster, 9x12....	26.50	15.85 Scotch Brussels, 9x12....	11.85
27.50 Wilton Velvet, 9x12....	24.85	13.85 Tapestry Brussels, 9x12....	10.85
24.85 Special Brussels....	19.85	7x54 in. Axminster....	1.19
22.50 Seamless Brussels....	18.50	8x72 in. Axminster....	2.85
		7x54 in. Velvet....	.98



LIBERAL TERMS, 10 PER CENT CASH DISCOUNT